39th district ag Association

Minutes

**Date**: 11/13/2019

**Time**: 5:30 p.m.

**Facilitator**: Gay Callan

# In Attendance

* Director Gay Callan
* Director Robert Trinchero
* Director Talibah Al Rafiq
* Director Steven Wooster
* Director Darrin Mills
* Director MaryBeth Ospital
* Director Evan Garamendi
* Director Gloria Grimes
* Director Kathy Campbell

Tim Folendorf

Shawn Westberg

Robert Moncada

Mike Francesconi – CDFA

Christine Vana – CDFA Legal

Laurie Giannini – CEO Fair Manager

Meeting was Called to Order by Gay Callan at 5:35 p.m.

No Public Comment

The was a motion to approve the Consent Agenda

* Director Gay Callan -Aye
* Director Robert Trinchero - NA
* Director Talibah Al Rafiq - Second
* Director Steven Wooster - Aye
* Director Darrin Mills – Aye
* Director MaryBeth Ospital - Aye
* Director Evan Garamendi - Moved
* Director Gloria Grimes - Aye
* Director Kathy Campbell – Aye

Shawn Westberg presented the Junior Livestock report. He reported that the slate of officers will remain the same for 2020. The swine barn bid has been awarded. Dave Cundiff has been made an honorary Lifetime Member.

Robert Moncada reported that he Friends of the Fair had served alcohol at 2 events. The derby car was finished, and the Friends will be participating in several Holiday Parades. Laurie Giannini reported that she had met with Jerri Mills and Robert Miller regarding the Cattlemen’s area. She had researched and received a recommendation on several firms that work with the State successfully. She shared the information with Robert Miller.

A motion was made to Approve the August and September financials, bank statements and October cash flow statement.

* Director Gay Callan - Aye
* Director Robert Trinchero - Aye
* Director Talibah Al Rafiq - Aye
* Director Steven Wooster - Second
* Director Darrin Mills - Aye
* Director MaryBeth Ospital - Aye
* Director Evan Garamendi - Moved
* Director Gloria Grimes - Aye
* Director Kathy Campbell – Aye

Giannini reviewed the Calaveras County investment. She reviewed the payment process. Giannini reported that she asked CFSA to show the funds on the Fair’s financial statements.

Giannini reported that she met with the county three times in the last week. The horses are going to be placed in foster homes as soon as possible. Steve Wooster expressed his concern about Staff / Volunteers working with the horses.

The water discussion was tabled until closed session.

A motion was made to approve the 2020 Budget.

* Director Gay Callan -Aye
* Director Robert Trinchero- Moved
* Director Talibah Al Rafiq - Aye
* Director Steven Wooster -Aye
* Director Darrin Mills -Second
* Director MaryBeth Ospital - Aye
* Director Evan Garamendi - Aye
* Director Gloria Grimes - Aye
* Director Kathy Campbell - Aye

Giannini expressed her frustration in securing a security company for the 2020 Fair. She will be reaching out to potential companies again.

The submitted Art is at a graphic Artist to be cleaned up.

Giannini reported on the Status of the Sewer Project and shared the work product with the Board.

A motion was made to access the IPA for the Swine barn if the amendments are made to the document.

* Director Gay Callan - Aye
* Director Robert Trinchero - Moved
* Director Talibah Al Rafiq - Aye
* Director Steven Wooster -Aye
* Director Darrin Mills - Aye
* Director MaryBeth Ospital
* Director Evan Garamendi - Second
* Director Gloria Grimes - Aye
* Director Kathy Campbell – Aye

Giannini shared the 2020 sponsorship program with the board. She asked the board to send sponsorship ideas to her via email.

Giannini gave a recap of Manger’s conference, discussion followed.

Managers Conference November 5-7, 2019

Funding

AB 1499 – The funding is based on gross sales at fairgrounds. The projected funding is about $18,000,000. Scenarios include 88% to allocations. 12% is committed to the division. Scenarios include 60% of the 88% for allocations, 40% to grant projects.

However, in order to qualify for funds, the Fair would have to pay overtime to seasonal employees who work over 8 hours and over 40 in a week. Based on 2019, the overtime would cost the fair $17,000.

PERS PAY BACK

The State took out a loan to pay into the PERS system. It is now time to pay it back. The DAAS portion is 9.9 million. They will be divided between the fairs using a formula like the pension liability. However, this will be real cash paid over 5 years.

Emergency Response

Generators were on the top of the list.

Workshop of EMPLOYEE ENGAGEMENT

Very good workshop. New ideas on how to engage employees, volunteers and the board.

Consumer Protection Workshop – ECOLI

I feel Calaveras County Fair is doing a good job with education, signage etc. We should set up stroller parking outside the barns.

CEO – Open Forum

The big issue to seems to be merit raises for CEO. The board no longer has the power to give raises. Boards can make a recommendation, but it must be approved by CALHR. This is causing many issues.

Fair Classifications – There is a committee working on classifications.

Fire Marshal

CFA is working with the Fire Marshal’s office. There seems to be inconsistency in the interpretation of the code and billing.

Managing the Message

My biggest take away is to create can press releases that can be released in an emergency.

Area Meeting

Nothing new going on in the area. However, Bishop has a new manager and Amador is looking for ¼ time manager.

**Special Award - The Fair received a special award from CFSA.**

Giannini gave the board an entertainment update.

A motion was made to approve resolution 19-0214 allowing Giannini to sign the contract for the Association’s allocation.

* Director Gay Callan - Aye
* Director Robert Trinchero -Aye
* Director Talibah Al Rafiq -Aye
* Director Steven Wooster - aye
* Director Darrin Mills - Aye
* Director MaryBeth Ospital - Aye
* Director Evan Garamendi - Moved
* Director Gloria Grimes - Second
* Director Kathy Campbell – Aye

The December meeting will be the holiday party. It will be on December 11 at 5:30 p.m. It will in the Meeting Room.

A motion was made to approve contract 19-41, New Melones Marina.

* Director Gay Callan - Aye
* Director Robert Trinchero - Moved
* Director Talibah Al Rafiq - Second
* Director Steven Wooster - Aye
* Director Darrin Mills – Recused himself do to Conflict of Interest.
* Director MaryBeth Ospital - Aye
* Director Evan Garamendi - Aye
* Director Gloria Grimes - Aye
* Director Kathy Campbell – Aye

The Board reviewed correspondence.

Closed Session – There was no disclosable action.

Managers’ Report

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| Exhibits entry book at printer |
| New websites – Three are completed |
| Sending bid extension on Security |
| Livestock Book is printed and delivered |
| Swine barn bid awarded |
| Seeking art for 2020 |
| The County is processing our funding request.  Repayment from animal services is coming slowly. |
| Frog plaque presentation went great |
| Six -month renter for Becky Thatcher Hall |
| Mower issue - The mower blew up while Donny was on it. We had it checked it seems to have been electrical. Donny was not injured. |
| We have a new restroom attendant for events. |
| RV park power project completed |
| The Turf Cart has been repaired |
| We are servicing the vehicles this month. |
| Jeff Hughes assisting with a equip. maintenance schedule |
| Water truck - Might be receiving a free truck  PSPS Events – Made it through with water supply  Commercial Vendors – Written 38 contracts  Achievement awards – The Fair has applied for 12 awards. |

Board Meeting

* Director Gay Callan – She encouraged board members to make every effort to attend board meeting. The board needs to honor their commitment and the Fair cannot conduct business without a quorum. Wished all Happy Thanksgiving
* Director Robert Trinchero – Congratulated staff for their award. He would like Giannini to explore an alternative to the water issue. He asked that the board try to attend Jolee Petersen’s memorial service.
* Director Talibah Al Rafiq – Asked if the nominating committee would be meeting. Directed staff to explore creating a warming and cooling station.
* Director Steven Wooster – Good meeting
* Director Darrin Mills – Directed staff explore creative solutions to the water issue. Thanked Giannini for her work.
* Director MaryBeth Ospital – Good meeting
* Director Evan Garamendi – Good meeting and thanked Giannini for hard work.,
* Director Gloria Grimes – She thanked the board and Giannini for their hard work,
* Director Kathy Campbell – Congratulated staff on the award and thanked Giannini for her leadership. She asked that he group say a prayer and think good thoughts, the area needs rain.

Director Wooster made a motion to Adjourn.